



BK Giulini GmbH • Am Hafen 2 • 68526 Ladenburg

BK Giulini GmbH  
Am Hafen 2  
68526 Ladenburg  
Tel.: +49 175 2837509  
jochim.gaberdiehl@icl-group.com  
www.icl-group.de

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## New Structure and Brand Management of ICL in China 以化中国品牌管理新架构申明


Dear Customers,  
尊敬的客户：

ICL Food Specialties as part of ICL Group has unique control of its supply chain from mine to customer ensuring the highest quality and stability of product is consistently delivered. ICL Food Specialties is present with affiliates in numerous countries such as China, Japan, Australia, India, USA, Mexico, Argentina, Brazil, UK, Germany, France, and Poland. Its products provide texture, yield and taste for various branches of the food industry, namely meat, poultry, seafood, dairy, beverages, bakery and plant based.

作为以化集团的一部分，以化食品配料一直致力于为客户提供高品质且可持续的产品和服务。以化食品配料在全球很多国家设立了分支机构，如：中国、日本、澳大利亚、印度、美国、墨西哥、阿根廷、巴西、英国、德国、法国和波兰。以化食品配料为食品工业的细分市场，如肉制品、禽类制品、海产品、乳制品、饮料、烘焙及植物基等领域提供产品质构，产品出成率以及产品风味的解决方案。

ICL Food Specialties' German affiliate **BK Giulini GmbH** has over many decades developed profound technological expertise in protein management including various meat products, poultry products, seafood products, etc. **BK Giulini GmbH** is the owner of the brands of **TARI®**(大立®), **BRIFISOL®**, **CURAFOS®**, **FIBRISOL®**, **JOHA®**, **BEKAPLUS®**, (collectively, "the




Brands"), and the trademark of , which are protected by the Madrid System as **BK Giulini GmbH's** intellectual property.

多年来，以化食品配料的子公司-德国贝克吉利尼公司，在各类肉制品、禽类制品、海产品等相关蛋白类食品领域中开展了专业而深入的研究，并因此拥有了丰富的专业技术。

目前，

**TARI®** (大立®)、**BRIFISOL®**、**CURAFOS®**、**FIBRISOL®**、**JOHA®**、**BEKAPLUS®**，  
(以下统称“品牌”)



以及商标：，都是德国贝克吉利尼公司独家拥有并注册，且受到《商标国际注册马德里协定》的保护。

BK Giulini GmbH – Ein Unternehmen der ICL-Gruppe  
Geschäftsführung: Jessica Erlewein • Dr. Reiner Exner • Radovan Sporka  
Aufsichtsratsvorsitzender: Kees Langeveld  
Sitz der Gesellschaft: Ladenburg • Registergericht: Mannheim  
HRB 734272 • USt.-IdNr.: DE811115243

Commerzbank  
IBAN: DE69 5458 0020 0112 3440 00 • BIC: DRESDEFF545  
HypoVereinsbank (UniCredit)  
IBAN: DE90 5452 0194 0003 6506 00 • BIC: HYVEDEMM483



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Hereby, we inform you that:  
在此，我们向您声明：

Within the Chinese mainland market, our joint-venture company “Yunnan BK Giulini Tian-Chuang Phosphate Co., Ltd.” (abbr. YBKGT) and wholly-owned company “ICL (Zhang jiang) International Trading Co., Ltd.” (abbr. Z Trading) are the current Chinese entities authorized to represent ICL Food Specialties / **BK Giulini GmbH** in managing the Brands and trademark as well as all related intellectual property.

以化食品配料和德国贝克吉利尼授权我方合资公司“云南贝克吉利尼天创磷酸盐有限公司”（简称：YBKGT）和独资公司“以化（张家港）国际贸易有限公司”（简称：Z Trading）在中国大陆市场上代表、管理和经营上述品牌、商标和相关的知识产权。

Above authorization will take effect from September 11<sup>th</sup> of 2023.

上述所述授权将从2023年9月11日开始生效。

Please be assured that our highly competent Chinese sales and technical team will further our commitments to support you with innovative solutions. With a diverse and expansive portfolio of products, our functional ingredient systems and proprietary technologies solve product development and formulation challenges.

我们承诺，我们专业的中国销售团队和技术团队将继续致力于为您提供创新的解决方案。凭借多样化的产品组合，独有的功能性配料应用体系和专有技术方案，我们将为您解决产品和配方开发过程中面对的各种挑战。

Yours sincerely



Joachim Gaberdiel

ICL Food Specialties  
Global Segment Leader Meat & Seafood  
August 2023